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Cash Basis

Southern California USATF

Profit & Loss Forecast Overview

January through December 2011

	Jan 11	Feb 11	Mar 11	Apr 11	May 11	Jun 11	Jul 11	Aug 11	Sep 11	Oct 11	Nov 11	Dec 11	TOTAL Jan - Dec 11
Ordinary Income/Expense													
Income													
43000 · Investments													
43020 · Interest - B of A checking	5.87	0.17	0.11	0.04	0.02	0.03	0.03	0.03	0.03	0.02	0.02	0.03	6.40
43030 · Interest-Savings, Short-term CD												4,575.51	4,575.51
Total 43000 · Investments	5.87	0.17	0.11	0.04	0.02	0.03	0.03	0.03	0.03	0.02	0.02	4,575.54	4,581.91
45000 · Program Income													
45100 · Sanctions Local	8,380.00	3,155.19	5,430.00	10,450.00	3,300.00	3,775.00	4,075.00	2,500.00	8,550.00	6,965.00	3,750.00	900.00	61,230.19
45200 · Membership Dues													
45201 · Club Memberships	1,800.00	1,050.00	650.00	675.00	500.00	200.00		25.00	90.00	75.00	425.00	700.00	6,190.00
45202 · Youth Memberships	520.00	1,534.00	3,603.00	8,659.50	1,100.00	6,810.33	460.00		764.00	590.00	520.00	190.00	24,750.83
45203 · Adult Memberships	1,310.00	1,457.85	555.05	1,442.81	175.00	4,460.96	180.00		1,462.50	872.12	564.95	1,244.95	13,726.19
45200 · Membership Dues - Other		8,420.41	7,048.50		6,679.64	0.90		6,636.50			613.34		29,399.29
Total 45200 · Membership Dues	3,630.00	12,462.26	11,856.55	10,777.31	8,454.64	11,472.19	640.00	6,661.50	2,316.50	1,537.12	2,123.29	2,134.95	74,066.31
45300 · Open Athletics													
45301 · Open Athletics Entry Fees						4,820.25	1,553.85					2,472.00	8,846.10
45302 · Open Athletics Grand Prix	500.00	500.00						1,000.00		500.00			2,500.00
Total 45300 · Open Athletics	500.00	500.00				4,820.25	1,553.85	1,000.00		500.00		2,472.00	11,346.10
45400 · Masters Entry Fees					428.00	3,190.00							3,618.00
45600 · Youth Income	6,325.00		1,103.18	3,868.00	2,298.00	9,634.00	38,052.78	8,906.06			11,688.00	4,514.00	86,389.02
45000 · Program Income - Other								20.00					20.00
Total 45000 · Program Income	18,835.00	16,117.45	18,389.73	25,095.31	14,480.64	32,891.44	44,321.63	19,087.56	10,866.50	9,002.12	17,561.29	10,020.95	236,669.62
45500 · Officials	360.00	370.00	130.00		2,855.00	1,790.00	408.00	60.00	2,316.00	2,576.00	2,895.00	4,375.00	18,135.00
46000 · Grant Income												2,000.00	2,000.00
47000 · Other Types of Income													
47100 · Advertising Sales		200.00				200.00				160.00		30.00	590.00
47200 · Miscellaneous Revenue	86.08		75.00	50.00	178.00					1,925.31			2,314.39
Total 47000 · Other Types of Income	86.08	200.00	75.00	50.00	178.00	200.00				2,085.31		30.00	2,904.39
49000 · Donation Income													
49001 · Donation - Masters	20.00				50.00	6.00							76.00
49002 · Donation - Youth		10.00											10.00
49003 · Donation - Unrestricted	270.00	5.00	5.00			9.00			0.50		5.00	65.00	359.50
Total 49000 · Donation Income	290.00	15.00	5.00		50.00	15.00			0.50		5.00	65.00	445.50
Total Income	19,576.95	16,702.62	18,599.84	25,145.35	17,563.66	34,896.47	44,729.66	19,147.59	13,183.03	13,663.45	20,461.31	21,066.49	264,736.42
Gross Profit	19,576.95	16,702.62	18,599.84	25,145.35	17,563.66	34,896.47	44,729.66	19,147.59	13,183.03	13,663.45	20,461.31	21,066.49	264,736.42
Expense													
50020 · Masters													
50022 · MUT	1,250.00												1,250.00
50023 · Masters Race Walk	0.00	493.20	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	493.20
50020 · Masters - Other	2,888.34	0.00	0.00	260.00	0.00	3,392.48	1,150.50	0.00	0.00	0.00	214.19	0.00	7,905.51
Total 50020 · Masters	4,138.34	493.20	0.00	260.00	0.00	3,392.48	1,150.50	0.00	0.00	0.00	214.19	0.00	9,648.71
50030 · Open Athletics													
50031 · Open Cross Country									707.80			388.38	1,096.18
50032 · Open Athl. Grand Prix	378.30	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	120.00	3,014.10	0.00	3,512.40
50034 · Officials Expense - Open				-55.00									-55.00
50030 · Open Athletics - Other	396.46	129.90	62.94	770.40	1,215.16	3,173.11	4,201.12	72.00	2,498.40	255.36	0.00	0.00	12,774.85
Total 50030 · Open Athletics	774.76	129.90	62.94	715.40	1,215.16	3,173.11	4,201.12	72.00	3,206.20	375.36	3,014.10	388.38	17,328.43
50040 · Officials Expense	2,125.80	1,159.99	4,575.42	954.92	1,317.89	673.14	786.50	325.00	3,574.71	3,170.23	3,534.73	-8,884.32	13,314.01
50050 · Youth Expense	17,625.53	0.00	2,421.25	4,132.84	7,971.60	6,130.64	13,110.89	0.00	5,395.00	650.00	8,021.00	1,560.00	67,018.75
60300 · Awards and Grants													
60305 · Youth Scholarships								500.00					500.00
60310 · Benefits Paid To or For Members											500.00		500.00
60340 · Specific Assist to Individuals											500.00		500.00
Total 60300 · Awards and Grants								500.00			1,000.00		1,500.00
60900 · Business Expenses													
60920 · Business Registration Fees						75.00					163.40		238.40
Total 60900 · Business Expenses						75.00					163.40		238.40
62100 · Contract Services													
62101 · Officials Contract Payments						1,860.00	1,260.00		180.00		145.00		3,445.00
62110 · Accounting Fees	1,925.00	0.00	962.50	0.00	0.00	2,887.50	0.00	0.00	0.00	3,850.00	1,032.50	0.00	10,657.50
62150 · Outside Contract Services	950.00	200.00	200.00			1,900.00	2,401.13	1,835.00	410.00		425.00	1,000.00	9,321.13
62100 · Contract Services - Other	2,800.00							300.00			540.00		3,640.00
Total 62100 · Contract Services	5,675.00	200.00	1,162.50	0.00	0.00	6,647.50	3,661.13	2,135.00	590.00	3,850.00	2,142.50	1,000.00	27,063.63
62200 · Bank Fees	115.00	-5.00		10.00	55.19	111.81	56.00	5.00	56.00	-3.00	7.00	-0.75	407.25
62300 · Insurance													
62301 · Insurance - Medical	596.00		626.00		626.00		626.00		626.00			626.00	3,726.00
Total 62300 · Insurance	596.00		626.00		626.00		626.00		626.00			626.00	3,726.00
62800 · Facilities and Equipment													
62810 · Depreciation Expense												1,515.00	1,515.00
62840 · Rent - equipment			136.40			274.06		589.95		160.00	449.98		1,610.39
62870 · Insurance - property									286.00				286.00
62890 · Rent - office	630.00	630.00	630.00	630.00	630.00	630.00	630.00	630.00	630.00	630.00	630.00	630.00	7,560.00
62800 · Facilities and Equipment - Other										7,553.98			7,553.98
Total 62800 · Facilities and Equipment	630.00	630.00	766.40	630.00	630.00	904.06	630.00	1,219.95	916.00	8,343.98	1,079.98	2,145.00	18,525.37
64000 · Repairs & Maintenance													
64001 · Computers												499.00	499.00
Total 64000 · Repairs & Maintenance												499.00	499.00
65000 · Operations													
65020 · Postage			100.00						136.40		5.71		242.11
65030 · Printing and Copying	67.31									51.94	732.33		851.58
65040 · Supplies	0.00	0.00	396.19	0.00	0.00	0.00	1,213.87	0.00	0.00	135.79	704.74	293.51	2,744.10
65050 · Telephone	157.84	198.75	181.96	186.56	245.85	191.62	98.24	186.77	187.17	195.95	185.60	375.28	2,391.59
65060 · Office Expense			279.95	150.00						147.42			577.37
65070 · Interest & Penalties			75.20							40.31			115.51
65090 · Miscellaneous									112.50				112.50
65000 · Operations - Other								138.21					138.21
Total 65000 · Operations	225.15	198.75	1,033.30	336.56	245.85	191.62	1,312.11	324.98	436.07	571.41	1,628.38	668.79	7,172.97
66000 · Payroll Expenses													
Taxes												378.58	378.58
66001 · Salaries	6,066.42	6,105.16	4,938.80	3,502.32	3,502.31	3,502.31	3,502.32	3,502.31	3,502.31	3,502.31	3,502.32	21,949.09	67,077.98
66002 · Taxes - Payroll													
66002.1 · Federal taxes - IRS	1,259.26	1,851.22	2,223.82	1,355.08	633.06	633.10	633.08	633.06	2,577.33	632.04	633.08		13,064.13
66002.2 · CA State taxes - EDD	164.32	332.51	112.98	88.43	36.67	36.66	36.67	36.67	36.66	36.67	36.67		954.91
66002 · Taxes - Payroll - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-12,387.25	-12,387.25
Total 66002 · Taxes - Payroll	1,423.58	2,183.73	2,336.80	1,443.51	669.73	669.76	669.75	669.73	2,613.99	668.71	669.75	-12,387.25	1,631.79
66003 · Payroll Processing Fees							36.00	36.00	39.00	0.00		144.00	255.00
66004 · Retirement/Appreciations			-550.00		-150.00	-205.00	1,393.20	5,030.13		175.02			5,693.35
66000 · Payroll Expenses - Other											36.00	-108.00	-72.00
Total 66000 · Payroll Expenses	7,490.00	8,288.89	6,725.60	4,945.83	4,022.04	3,967.07	5,601.27	9,238.17	6,155.30	4,346.04	4,208.07	9,976.42	74,964.70
68300 · Travel and Meetings													
68310 · Conference, Convention, Meeting	5,059.12	744.90	0.00	0.00	0.00	0.00	0.00	773.50	1,830.66	-689.01	273.00	5,027.82	13,019.99
68320 · Travel	0.00	0.00	0.00	749.84	0.00	0.00	0.00	0.00	1,432.96	0.00	0.00	0.00	2,182.80
68300 · Travel and Meetings - Other												1,244.40	1,244.40
Total 68300 · Travel and Meetings	5,059.12	744.90	0.00	749.84	0.00	0.00	0.00	773.50	3,263.62	-689.01	273.00	6,272.22	16,447.19
Total Expense	44,454.70	11,840.63	17,373.41	12,735.39	16,083.73	25,266.43	31,135.52	14,593.60	24,218.90	20,615.01	25,286.35	14,250.74	257,854.41
Net Ordinary Income	-24,877.75	4,861.99	1,226.43	12,409.96	1,479.93	9,630.04	13,594.14	4,553.99	-11,035.87	-6,951.56	-4,825.04	6,815.75	6,882.01
Net Income	**-24,877.75**	**4,861.99**	**1,226.43**	**12,409.96**	**1,479.93**	**9,630.04**	**13,594.14**	**4,553.99**	**-11,035.87**	**-6,951.56**	**-4,825.04**	**6,815.75**	**6,882.01**